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THE SECRETARY OF COMMERCE Washington, O.C. 20230

MAR 7 1984

Executive Registry 84 - 979

Honorable William Casey Director of Central Intelligence Washington, D.C. 20505

Dear Bill,

I am pleased to present to you this copy of the 1984 U.S. INDUSTRIAL OUTLOOK, a major publication of the Department of Commerce. This volume contains data, analyses, and projections to 1988 for more than 300 industries, ranging from heavy manufacturing to retail trade. Published annually, it is a basic reference for private sector analysts and business planners, academic researchers, and government officials.

Growth projections in the 25th edition reflect a macro-economic forecast for 1984 made months earlier by the Chief Economist of the Department of Commerce. It assumed real GNP growth about a percentage point higher than the 4.5 percent growth forecast contained in the Economic Report of the President issued February 2, 1984. While the individual industry forecasts rely to some extent on the overall growth rate, they are based primarily on special knowledge of the factors in each industry that affect its response to the recovery.

The forecasts reflect a relatively robust and broadbased recovery in 1984. Real increases in shipments (measured in inflation-adjusted dollars) are forecast for 87 percent of the 194 manufacturing industries covered. In addition, a general upward shift in the rates of increase, relative to 1983, is evident.

I hope you find this book useful, and I welcome any suggestions you may have to improve future editions.

Sincerely,

Secretary of Commerce

Enclosure

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Prospects for over 300 industries



U.S. DEPARTMENT OF COMMERCE / Bureau of Industrial Economics